

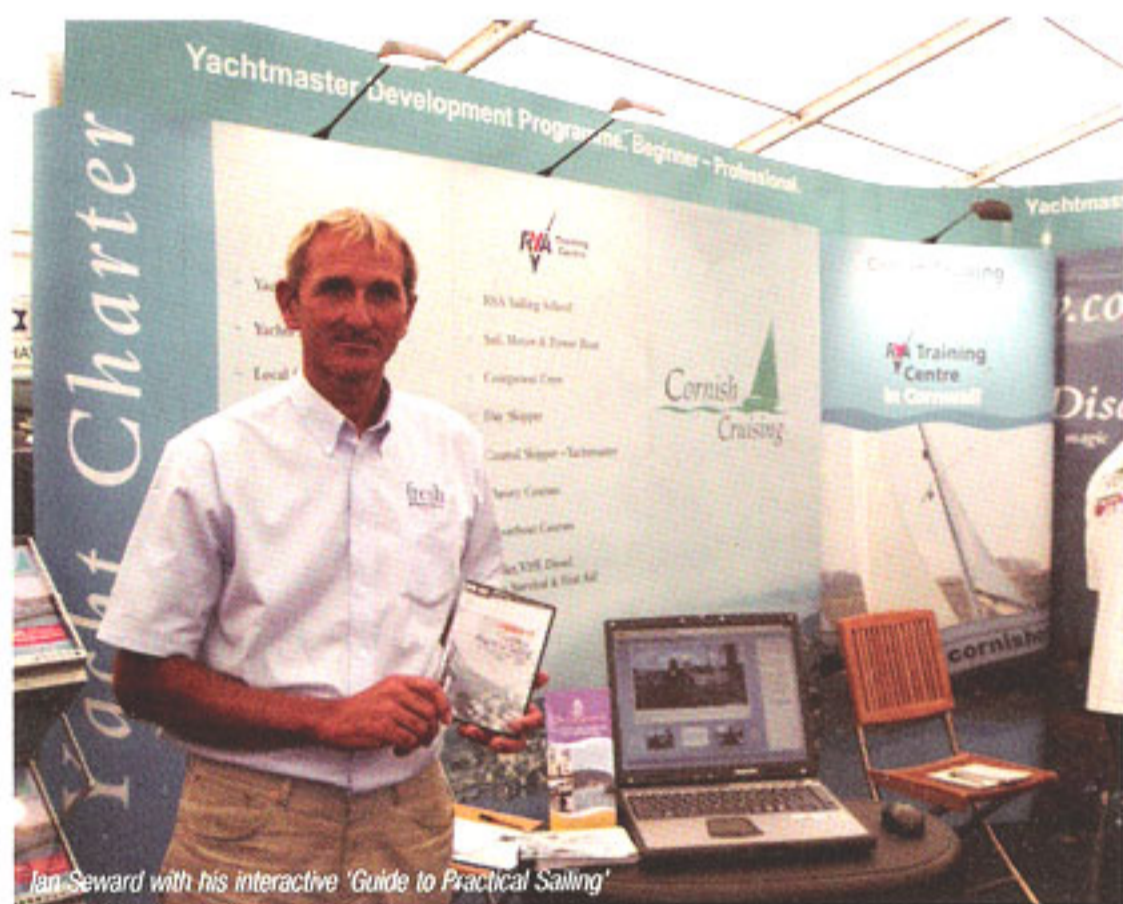


INTERACTIVE SAILING GUIDE

If you heading off to evening classes this winter here's a DVD which hopefully will make all that navigation theory and passage planning a little easier. It's the *Breeze It Guide to Practical Sailing*. It incorporates the Day Skipper Syllabus and is being demonstrated on the Cornish Cruising Stand (A35).

The interactive Guide has been devised by Ian Seward, a professional Ocean Yachtmaster Instructor and Examiner for the MCA and the RYA. "The idea behind it is to give people a background of what they will be expected to know running up to their Dayskipper course. The theory books are great but they can become quite boring after a while," said Ian. "We hope this Guide, being fully interactive, explains things in more detail and gives them an idea how the mechanics of the whole thing work."

By using video and computer modelling techniques the Guide is able to give students a real feel for what's happening on the boat. "For example it includes a trip from Falmouth to Fowey and on the film I approach this as I would do it if I was teaching a course," said Ian, concluding: "The Dayskipper Course is the start of everything and what you learn on it will stay with you throughout your sailing life. Using the guide, I can bring 15 years of professional instructor experience to help people where they find it difficult. At the Show it's had a very good response and everyone who has looked at it has been impressed by the ease of use and the information which is in there."



Ian Seward with his interactive 'Guide to Practical Sailing'



Carl Livett of M.I. Cats

FOUNTAINE PAJOT BREAKS HALF-CENTURY

Fountaine Pajot, builders of sail and power catamarans (berths 143 and 142) has announced at the Show that they have now secured over fifty orders for their latest sailing catamaran the Mahé 36. The La Rochelle company, which also celebrates its 30th anniversary this year, is the largest builder of cruising catamarans in the world.

M.i. Cats of Chichester has been the sole UK Fountaine Pajot dealer since 1992 and every year since then they've been at the Show. "Each year here seems to be getting better and better," commented Carl Livett of M.i. Cats. "We've had a good flow of people on to the boat and there seemed to be some very serious interest." On the Hydropool Marina they are exhibiting the new Lavezzi 40 and the power catamaran the Cumberland 44.

"We find that anyone who is considering a new boat normally comes to Southampton Boat Show. We are getting private owners coming to the Show looking to buy a boat to go cruising for a few years and a cat's perfect for that with all the space," continued Carl. "We also have people who want to buy a boat as a business, put it into charter and get an income from it."

They often find they attract the attention of people who haven't considered twin hulls before. "Generally we pick up people who are walking past and have maybe never been on a catamaran. They step on for the experience of seeing exactly what it's like inside and then are normally gobsmacked at the internal volume on the boat. It gets the ball rolling and we quite often see them the following year and that's when things can move forward."

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GALA DINNER

The annual Charity Dinner in aid of the Jubilee Sailing Trust was held on Thursday evening and raised over £10,000. Claus Lundekvam, Saints first team captain, Vice Patrons of the JST Peter Snow and Sarah Webb attended the evening.

Next year's event will be held on Thursday 20th September. For booking enquiries contact Becky Sivier at Saints Hospitality, email rsivier@saintsfc.co.uk or call 0870 066 7027.

